

Disrupt with Panoramic Power™

Expand your portfolio and offer your clients unparalleled energy insights with cutting edge technology.

Businesses across every industry require energy for their day-to-day operations – and concerns over energy costs and sustainability are demanding their attention.

Wireless energy monitoring can help your clients



33% of businesses are exploring how energy can lead to higher growth, greater efficiencies and reduced business risk

76% of sustainable businesses are utilizing data collected from sensors and smart devices to improve decision-making

45% of sustainable businesses are transforming energy data into specific, actionable improvements

Centrica Business Solutions research – statistics based on a ten country survey of more than 1,500 energy decision-makers in large organizations.

Our Panoramic Power technology harnesses the power of the Internet-of-Things (IoT) to collect real-time energy intelligence and analytics of energy data. Its self-powered, wireless and non-intrusive sensor technology allows for rapid deployment across a facility within hours, with little or no disruption to operations.

Benefits for your clients:



Real-time energy data helps identify inefficiencies in operations and enable early, proactive action



Lower energy bills through reduced wastage



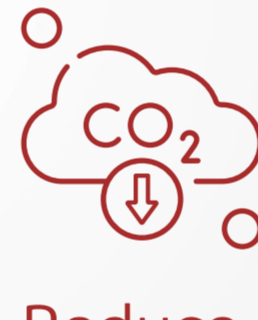
Predictive maintenance alerts to reduce downtime



Improved operational efficiency



Extended equipment lifespan



Reduce CO₂ emissions by optimizing energy consumption

Generate new revenue streams and differentiate from your competition

Business benefits:

- Deliver market-leading energy solutions, analytics and support
- Instantly create more value for your clients
- Strengthen your brand and position your company as an innovator
- Differentiate yourself from your competitors
- Increase your own revenue

Program benefits:

- Customer leads through our partner portal
- Co-marketing opportunities
- On-boarding and in-life partner support
- Product documentation and sales tools
- Product sales enablement training
- Regular business, product and partner program news

Do you have customers in the sectors where Panoramic Power has been deployed by our global network of value added resellers?

Buildings & facilities

- Multi-site retail
- Restaurant chains
- Healthcare
- Waste water treatment
- Recreation centers
- Shopping centers

Office buildings

- Laboratories
- Distribution centers
- Data centers
- Educational institutions
- Municipal buildings

Manufacturing

- Textiles
- Plastics
- Metals
- Chemicals
- Pulp & paper
- Building materials
- Automotive
- Aviation
- Food & beverage
- Pharmaceutical
- Medical devices
- Printing

Join our community of value added resellers. From site survey, installation, onboarding customers and identifying cross-sell opportunities – we'll show you how you can deliver value to your clients.

The power of together

Our partner program will help you compete, innovate and develop added value services that generate ongoing revenue for your business – all while you create value and cost savings for your clients. This is the power of together. Join the Centrica Business Solutions Partner Program today.

BECOME A PARTNER TODAY